



## Linc Health Signs Alvarado Hospital!

Linc Health is pleased to announce Alvarado Hospital in San Diego, California has agreed to a five-year contract for both Facility Management and Clinical Engineering services partnership has a start date of December 7, 2010, and is the first acute care hospital to engage in a long-term contract with Linc Health!

The exciting win was a team effort, supported by many people from various Linc organizations. Many thanks go to LLE President Darin Anderson, LFS Account Manager from Women's and Infants Hospital Craig Entwistle, LFS Vice President Jack Thomason, LFS Operations Manager from WOMACK Army Medical Center Lee Thomason, and TLG Assistant General Counsel Joan Payton.

Linc Health's Bill Snowden led the successful sales team that included Wayne Morse, Robert Eakin, and Neil Reynolds. Their attention to detail, patience, and ability to overcome obstacles made this sale possible.

"Linc Health has set about the task of proving to the healthcare industry that outsourcing of facility management is not only a viable alternative, but a preferred methodology for producing improved outcomes at comparable or better costs than in-house programs," said Linc Health President Ray Zambuto. "The great win at Alvarado Hospital demonstrates what we all knew going into this venture many months ago, there is a need and interest for the Linc Health solution."

Congratulations, Linc Health!



*(L to R) Darin Anderson, President LLE; Pedram Salimpour, Owner, Alvarado; Bill Snowden, VP Sales, Linc Health; Darlene Wetton, COO, Alvarado; Harris Koenig, CEO, Alvarado; and Ray Zambuto, President, Linc Health.*